

QUAY 1

INTERNATIONAL REALTY



Navigating Success

BUYER'S GUIDE.

We are here to help make
your buying experience
easy and hassle-free.

Here are some of our pointers for securing
your dream property!

QUAY 1 INTERNATIONAL REALTY
+27 21 426 4848 | 153 KLOOF ST. IN GARDENS

SET SOME PARAMETERS



SELECT YOUR HOME

Do you know what type of property you would like to buy? Do you want to buy a new build or an older property? Do you want to buy to invest or to live in? Have you decided on the area(s) you would like to live in?

It's important to know which direction your search will take from the start. This initial preparation will save you time as well as give you an indication on the various costs involved for the respective type of property you are considering.





DEFINE YOUR BUDGET

Once you have a good idea of what area you would like to invest into and have a broad idea of the type of property you would like, you need to set your budget.

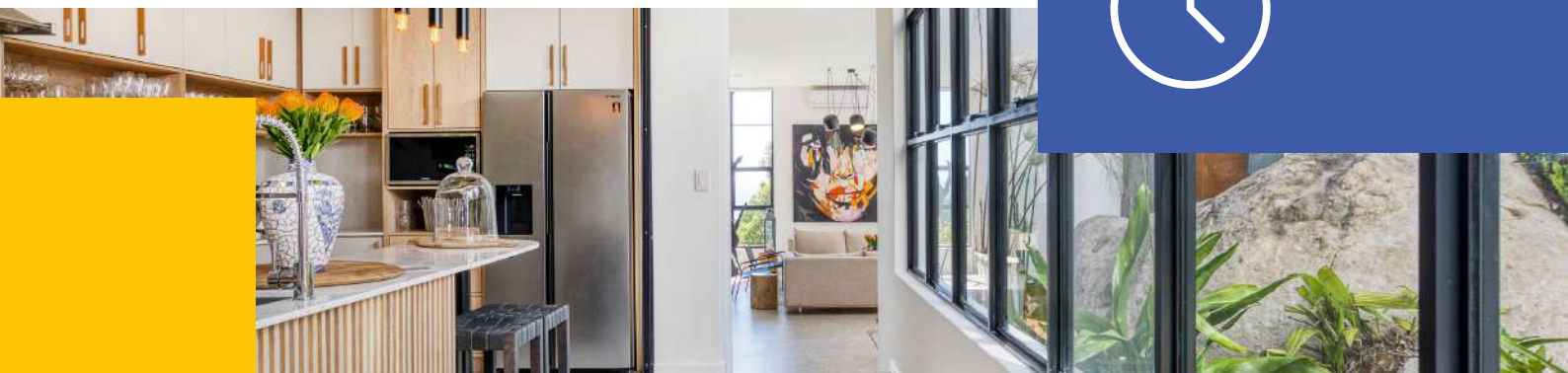
Taking into account whether you intend doing renovations or alterations on your new property, you will set your maximum purchase price. This budget will then determine the attributes, or combination of attributes, you will be able to afford, such as: size of the property, views, parking solutions, location in suburb, natural light, and so forth.

Generally speaking, the more you spend, the more you'll get in terms of the above attributes which contribute towards a property's attractiveness. Setting a realistic budget can save you a lot of time and potential heartache. If you plan on taking out a mortgage bond to finance the purchase of your property, see our useful affordability calculator to help you get a broad idea of what bond amount you could qualify for.

CHOOSE THE BEST TIME TO INVEST

Is this the right time to make your property purchase? Prices within any specific area's property market can vary significantly depending on prevailing local and national economic, socio-economic, environmental and political factors.

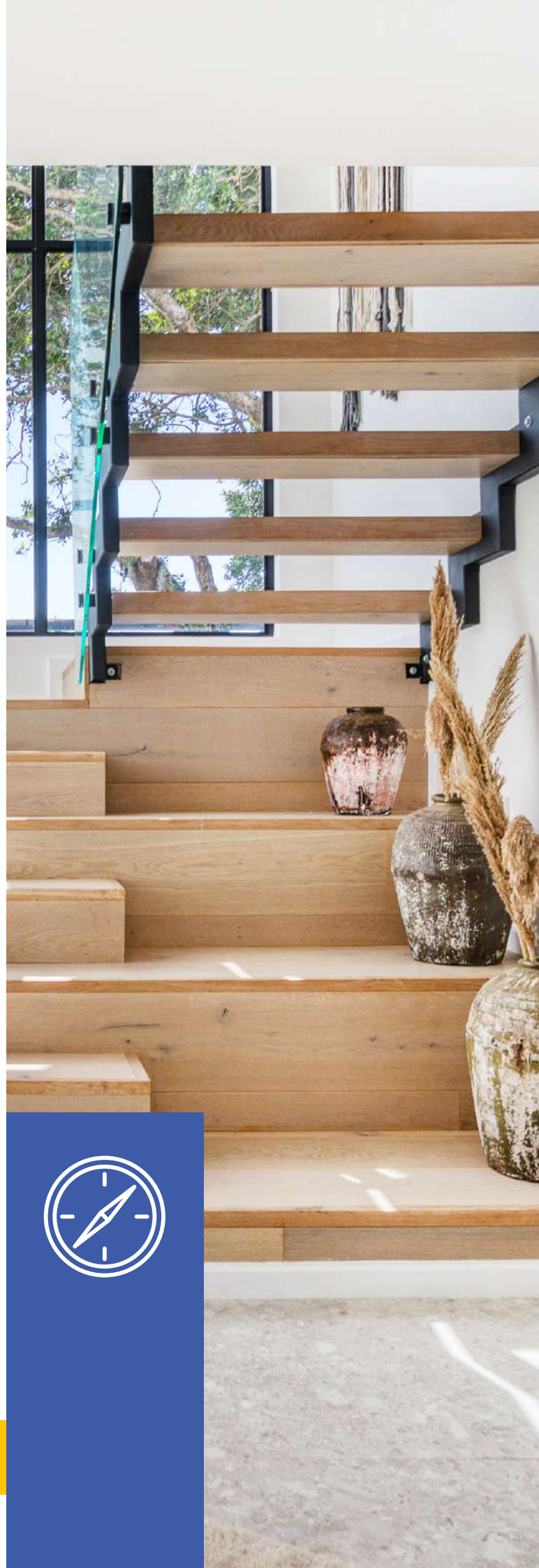
Beyond market conditions, it is also important to consider whether it is the right time to buy in the context of your personal life, taking into account your current family and career situation and how this is likely to develop over the next 5 years.



There are opportunities to be found in any market, speak to a Quay 1 broker about your situation and goals to gain a better understanding of when would be the best time to invest.

LET THE PROPERTY EXPERTS GUIDE YOU

Buying a property takes time and a lot of personal commitment, especially if you are doing it for the first time. The best way to make the process easier is to use a specialist broker who will be able to show you the properties that best match the criteria you have given them. With their specialised knowledge of the local market, they will be able to suggest properties that you may not have had the chance to see on your own.





CONTACT ME

(Click on the link)

Keep in mind that it's rare to find an ideal property on the first few viewings. Be patient and keep an optimistic spirit of perseverance, you will come out a winner!

Your Quay 1 area specialist broker is fully equipped to assist you with the various steps involved in the property purchase to ensure that you stand the best possible chance of securing your ideal property. Ready to start your property journey - contact Quay 1 International Realty and we'll match you with one of our area specialist brokers to assist.

Ready to start your real estate journey?

Contact Quay 1 International Realty
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brokers to ensure that you achieve a top result when
purchasing your property!

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